



### **Edward J. Beckwith, J.D., LL.M.**

**Ed Beckwith** is nationally recognized for his skill and commitment as counsel to high net worth families and charities across the country. He serves as the national leader of BakerHostetler's Tax-Exempt Organizations and Charitable Giving practice. Ed's experience includes the legal and administrative specialties required to establish and successfully guide the operations of charitable and educational organizations, healthcare institutions, and trade associations. He advises families, family offices, and their professionals with respect to the tax-efficient accumulation, management, and distribution of their personal wealth.

For his entire professional career, Ed has lectured throughout the United States and has written extensively, including articles and speeches for the American Law Institute and the American College of Trust and Estate Counsel. He frequently chairs continuing education programs for private wealth professionals and has been an adjunct tax professor at the Georgetown University Law Center for 29 years, where he currently teaches and coordinates a graduate-level certificate program in Advanced Estate and Charitable Planning.

## **CLIENT CENTRIC PHILANTHROPY**

By Edward J. Beckwith, J.D., LL.M.

Thoughtful planning often projects well beyond our clients and their families. Increasingly, they care about and want to address both local and global needs. This session will explore why clients want us to engage and help guide their philanthropic interests as part of their personal planning. Our focus will be how best to utilize those tools and techniques which allow the donor to remain engaged in their generosity.

Registration required by Sept. 10, 2014. Please complete the response card and return the enclosed envelope with a check made payable to the Greater Milwaukee Foundation or contact Rachel Bennett at [rbennett@greatermilwaukeefoundation.org](mailto:rbennett@greatermilwaukeefoundation.org) or 414.336.7064.

**Friday, September 19, 2014**

**Pfister Hotel**

**Imperial Ballroom**

424 E. Wisconsin Ave. • Milwaukee, WI 53202

**Continental Breakfast: 7:30 a.m.**

**Program 8:00 – 10:00 a.m.**

Cost is \$35 per person  
CLE and CFP Credits applied for

*\$8 event parking available at the  
Pfister based on availability*

Generous support for this seminar is provided by  
Marquette Associates and the Dr. Samuel and  
Sara Bornstein Endowment Fund  
of the Jewish Community Foundation.

 **MarquetteAssociates**